



Happy Holidays to all our wonderful clients, partners, family & friends

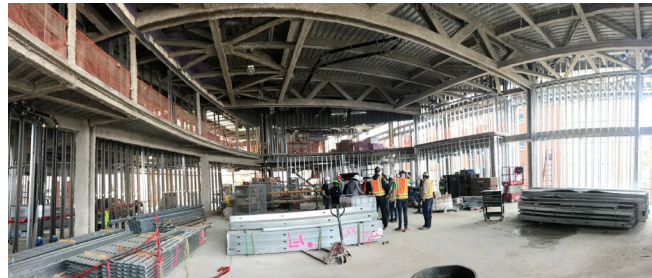
2022 *Think you've been waiting a long time for your Ford Lightning truck? Try ordering 233 video displays for the UNC Medical Education project.*

WELCOME TO OUR NEWEST KONTEKIANs – TYLER, SEAN & JACOB ON THE INSTALLATION TEAM, DESIGN ENGINEER THUSHARA, SUPPORT TECHNICIAN IVAN, AND ACCOUNT TEAM LEADER MIKE WENHART. We said farewell and thank you to Warren, Tammy, Mike Walters, Dylan, Seth, Rebecca, Mark and Stephan. *Wes retired after 26 years at KONTEK and Marques took over as President. For the first time in 33 years KONTEK isn't being led by someone named Frank or Wes. John mustered the energy to keep coming to work despite Ireland's failure to qualify for the World Cup. Kim was inducted into the Account Team Hall of Fame for figuring out the Adobe "export to Word" feature, saving a lifetime of cutting & pasting.* Hilary & Jim got both daughters off the payroll and celebrated with a trip to Scotland. New Kontek team-building exercise: tossing of the caber? Ryan earned a promotion to Lead Installer. He and Brittany will be welcoming a Baby Kontekian in December. Stefan was promoted to Field Engineer – the "Sherlock Holmes" of the Design Team. There were many moving parts when our Holland Street team moved to Duke Street - but thanks to expert office manager Monica, they all moved smoothly! Joel has taken up competitive shooting. Rumor has it he's using HDMI video switchers as targets. Dan couldn't care less about supply chain issues, as long as his beloved Philadelphia Eagles keep flying high (10-1 so far). *Pete & Holli became first-time parents, welcoming baby Reynolds ("Ren") in August. Will this cut into their wilderness camping plans?* Newest design engineer Thushara shreds guitar with his metal band Noxus – check out their debut album "Ashes Underneath." **Matt D. now understands the one legit reason to buy a Chevy Tahoe – it's for people who regularly drive their family (of five) to California.** With COVID on the wane, world champion "Bro-lympian" Connell returned to competitive snowboarding, this time in France. **Emily sat very still eight hours a day for eight days at a Tibetan Buddhist meditation retreat. She says she now understands why standing desks are so popular.** Matt H. and Heather edged out Connell for furthest vacation travel – 4,693 miles to Hawaii. Garrett, KONTEK's biggest cheerleader, returned to KONTEK after a brief "sabbatical." Ivan & Meghan are still getting used to life in North Carolina after moving from Vermont. What is this "winter" they keep telling us about? *Warehouse Queen Jan's "queendom" doubled in size, thanks to the UNC Medical Education project. 233 video displays!* Cameron & Deldra spent three weeks driving across the USA visiting family with baby Kellen. **CFO Joe crunched numbers to make our dream of "co-locating" the whole KONTEK team at Duke Street a reality. Bonus: free parking!** *Julian is the envy of his neighbors on his rechargeable electric riding lawnmower. Who needs a Tesla?* **ACC basketball season just got a lot more complicated at the office - newest Kontekian Mike Wenhart is our very first Wolfpack fan.** Brandon (and his mad troubleshooting skills) moved from Installation to Service/Support. Sean is training "Hogan," his Rhodesian Ridgeback mix, for certification as an AV Job Site Dog. Frank & Ellen crisscrossed Montana on an epic Big Sky adventure, from stunning Glacier National Park to sublime Tippet Rise. If you think "most dangerous path in the world" and "sheer cliff face" sounds like fun, you would have enjoyed Jeff and Laura's hike of the Caminito del Rey in Andalusia. Wandering into the wrong meeting room by accident, Brian set the bar high for business development by handing out his KONTEK business cards anyway. Jacob is suffering through supply chain issues of his own - LEGOs are in short supply this season. Mike Werner increased his carbon footprint by taking up 4-wheeling on the beach. *Leann got married! She and husband Jonathan traveled to Ecuador for a scuba diving trip with her family.* Reggie & Tyler built muscle mass carrying 10,000 lbs of AV hardware up eight flights of stairs at UNC. "How much longer until that elevator is working?"

2022 was KONTEK's first full year as an Employee-Owned Company, and we celebrated our first group of 100% "vested" employee-owners with cake, axe throwing and (of course) actual Patagonia vests. Congratulations to Dan, Jan, Julian, Kim, Pete, Monica, Joel and Jeff! Newly promoted president Marques Manning took over the KONTEK reins from Wes, whose retirement after 26 years at KONTEK we celebrated in September. Wes and Frank are looking forward to their new roles as members of our Board of Directors.

Three years (almost) into Pandemic Life, we're happy not to be wearing masks all day, but not so happy that the term "supply chain" is still part of the daily conversation. Our manufacturer partners are still struggling to deliver A/V equipment on time, with unpredictable and unexplainable delays the norm. We are so grateful that our loyal clients have been patient and understanding as they wait for their new systems. Special kudos to our design, purchasing, project management and installation teams who continue to find creative and sometimes miraculous ways to make the best of this situation. Despite these challenges, there were so many exciting projects underway! Here's just a sample:

The **UNC School of Medicine's new Roper Hall** totals 176,000 square feet of innovative teaching space loaded with AV technology - including six simulation labs, 24 clinical exam rooms and a spectacular two-story Active Learning Theater with six video walls.



UNC-CH Roper Hall

The City of Durham's new water-themed **Mist Lake Facility** provides training and administrative space for the Water Management division, including a four-way divisible training space - the largest in the city system - with extensive AV capabilities.



Mist Lake Facility

Lemurs, wolves & bears! Durham's cherished **Museum of Life + Science** has entertained and educated young visitors since 1946. Its latest expansion includes a robotic camera system so kids can zoom in on the animals, plus a total lobby makeover featuring a video wall created with six displays in portrait orientation.



Museum of Life + Science

The best part of our work at KONTEK is helping our clients envision something new and exciting, and then making the dream come to life. It takes an expert, committed team to make this happen, and we're so proud of how each of us contributes to the final result. Pandemics and other challenges come and go, but at the end of each year we're always amazed to look back on what we built together. Happy holidays to all of you who are on this journey with us!

This year's holiday photo is the Cassilhaus fire pit, shot by Frank through the KONTEK logo cube rendered in glass.

Frank Konhaus, Wes Newman, Dan Sanville, Jan Stutts, Julian Milano, Kim Durack, Pete Rehm, Monica Ellis, Joel Johnson, Jeff Howard*, Hilary French, John Bradley, Marques Manning, Mike Werner, Stefan Letarte, Connell Smallwood, Garrett Brown, Emily Millay Haddad, Ryan Bradley, Brian Delk, Matt Holder, Brandon Patton, Leann Madtes, Reggie Williams, Cameron MacAlpine, Matt Doran, Joe Elliott, Tyler Townson, Sean Haggerty, Thushara Lankananda, Ivan Voinov, Jacob Nienow, Mike Wenhart *Fully vested Employee Owners!

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