

H A P P Y H O L I D A Y S 2 0 0 5

TO ALL OUR CLIENTS, SUPPLIERS, REPS, AND FRIENDS

Life is like playing a violin solo in public and learning the instrument as one goes on. -Samuel Butler

2005 Talk about a growth year... Geezz. In year 17, the number of our employees exceeded our number of years in business! There are 21 of us now. We have come of age. WE NOW HAVE 5 DESIGNERS, 3 INSTALLATION TEAMS, AND A 2-MAN SERVICE DEPARTMENT! And oddly, 6 of the 7 new folks have names starting with J: *Joel, Jan, Jonathan, Cameron* (the odd man out), *Julian, Jose, and DJ* (poetic license). The year of the J: what does it portend? Outside the J: Todd and Kathy got married! Mike, Tim, Dan, and Jonathan all bought houses (not together). Billy's in the early stages of empty nest syndrome with Ben off to college (first KONTEK kid!). *Brenda has taken over as operations manager.* Ben's son Alex has taken over as operations manager of Ben. *Jan is suffering a serious case of schizophrenia trying to work for 4 bosses!* Frank served double duty as AV designer and board member to help birth the fabulous new Nasher Museum of Art. **Eric got the ultimate geek keyboard—it is completely blank!** *Budding rock star Scott F formed the KONTEK Band for client McKinney's charity battle of the bands—vote for best band name among Pasta Batman, RGBGs, and Sync on Green.* There is something in the water in the service department—both Scott S and Julian have 3 month olds. AFTER AN INTENSIVE KONTEK YOGA SEMINAR, DJ AND JOSE CAN NOW INTEGRATE A SWISS ARMY LECTERN FROM THE INSIDE. **Gigi's purple pen was added to the permanent collection at the Smithsonian.** *Wes & Elizabeth wound (wined?) their way thru Italy for a 20th anniversary celebration.* Joel helped snare the fabulous new French Science Center project at Duke. Cameron established the official KONTEK uniform. **DAN IS HEADING UP OUR NEW IN-HOUSE RACK WIRING DIVISION.** Sammy set a new benchmark for having a bad day by getting a parking ticket, locking his keys in his car, scratching the paint on his car, AND driving over his laptop within a single hour. But NCCU is bug free! *Mark is establishing a side business doing cardiac catheterization procedures after spending so much time at the Duke cath labs. After fewer than 3 weeks in town Jonathan scored a gallery show of his daguerreotypes.* Speaking of galleries, KONTEK had a first time appearance on the Durham Artwalk.

After returning home to the Triangle from our Year of Living Dangerously in Birmingham, Alabama, we were planning a calm, serene year to regroup and reorganize. No such luck. Despite the lack of a \$3 million operating room hospital project, 2005 turned out to be every bit as busy as 2004.

Downtown Durham's American Tobacco Campus made the news all year as the Triangle's hottest commercial office project. Old hat to Kontek: we've been downtown since 1997, and working at American Tobacco with clients McKinney and Intersouth Partners for over a year. 2005 saw Duke University's Financial Services, Office of Information Technology, and Duke Management Company move in, all with KONTEK-provided conference and board room AV systems. KONTEK is now considering accepting only those projects that we can walk to.

Hark the Sound of projects on the UNC-Chapel Hill campus! KONTEK's trucks were a frequent sight in the South Campus area as we installed a beautiful new auditorium at the School of Nursing's Carrington Hall addition, and seven renovated classrooms and labs in the School of Dentistry. And the Friday Center of course would not let a year go by without more AV upgrades: this year to the Redbud and Dogwood rooms (or is that Redwood and Dogbud?).

"KONTEK Medical" maintained its base of operations at Duke, opening the new Albert Eye Research Institute auditorium (linked via fiber optic to the Eye Center operating rooms), a groundbreaking new electrophysiology cath lab, and a new distance learning broadcast classroom for our long time friends at the Clinical Research Training Program. We also stormed a new beachhead in north Raleigh when we installed the new Heart Center conference facility at WakeMed, featuring three meeting rooms equipped with live video links to WakeMed's cardiac cath labs. Rumor has it that KONTEK Medical may travel even farther than North Raleigh in 2006--stay tuned for details.

It was a very busy year (isn't it always?) at Duke, with renovations of Arts & Sciences classrooms all over campus, the opening of the Arts Warehouse, and the completion of a triumvirate of major projects. The Rafael Viñoly designed Nasher Museum of Art, featuring a 7 projector multimedia lecture hall and a suite of classrooms and conference rooms, opened in October after a five year gestation period, giving the Triangle a new world class arts destination. The Sanford Institute of Public Policy opened its new Rubenstein Hall building, complete with a broadcast control room linking 5 videoconference enabled classrooms including one designed to facilitate national television news interviews of Duke faculty experts. Perkins Library added beautiful new classrooms and a teaching lab in the Bostock addition as well as a flexible multimedia system in the architectural gem von der Heyden Pavilion. KONTEK spread its product development wings with a unique collaboration for the Fuqua School of Business developing freestanding dual flat panel wireless information kiosks.

"KONTEK Legal" achieved the much-sought-after AV Trifecta this year, doing major projects at all three Triangle-area law schools. We made the news at North Carolina Central University, which re-opened its newly renovated and expanded Turner Law building with 12 high tech teaching classrooms and moot court rooms, helping NCCU win a spot on the national "20 Most Wired Law Schools" list. KONTEK's summer projects also included two more classroom renovation projects and a new wing at Duke Law. Not to be outdone, UNC's School of Law enlisted KONTEK to upgrade five classrooms. Our field crew is now fully qualified to argue constitutional law as well as install AV equipment.

"KONTEK Hospitality" worked with the Washington Duke Hotel and Golf Club on its major expansion project, including new ballrooms, restaurant, and boardroom facilities, but Billy's hints for a free golf membership went sadly unnoticed--not that there was much time for golf this year.

We eagerly welcome Joel Johnson, his wife Nicole and children Zachary & Olivia; Jan Stutts, her husband Mike and sons Danny, Derek & Jeff; Jonathan Danforth, his wife Jill and son Edward; Cameron Powell, his wife Lawson and children Jonathon & Ashley; Julian Milano, his wife Carrie and daughters Lillian & Elaina; Jose Santibanez; and DJ James, his wife Susan and sons Harry & George.

It has been a sobering year on the world stage and a constant reminder of the countless blessings we enjoy. We are so grateful to all of our friends old and new who support the KONTEK family with your continued trust and willingness to let us do the work we love to do. We wish you and your families a happy holiday season and a 2006 filled with adventure, humor, compassion and peace.

Frank Konhaus, Wes Newman, Dan Sanville, Eric Peters, Gigi Krapels, Mark Ray, Scott Frey,
Brenda Pratt, Billy Morris, Ben Wallace, Sammy Truong, Scott Sublett, Tim Rabalais, Mike Juday,
Joel Johnson, Jan Stutts, Jonathan Danforth, Cameron Powell, Julian Milano, Jose Santibanez, DJ James
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