

H A P P Y H O L I D A Y S 2 0 0 2

TO ALL OUR CLIENTS, SUPPLIERS, REPS, AND FRIENDS

Whatever you do or dream you can do, begin it. Boldness has genius, power, and magic to it. --Goethe

2002 KONTEK's 14th year heralded a number of firsts: KAMP KONTEK sheltered ice storm survivors as our downtown office was the only place in town with power and all night big screen DVD showings. We installed our 1st (and 2nd) classrooms for NC Central University! The lure of Florida made us bend the "Triangle only" rule as Dan and Jeremy ventured to sunny St. Petersburg for our first out-of-state project. We held our annual KONTEK-Night-at-the-Bulls and the Bulls actually won the game! **Frank and Wes got on the other side of a projection screen to teach "A/V for Architects 101".** *Brenda shifted from purchasing to installing (temporarily!) and assembled five portable hearing assist systems. Frank and Ellen traveled to Paris on their first international photo hunt and KONTEK is now officially out of wall space. Ben installed the first a/v system in an aquarium. Gigi was suspected of conducting wiccan rituals in the office because of a strange new candle collection on her desk. We held our offsites near home this year (no foreign ports of call), but introduced facilitators, a ropes course, and shoe-free communications.* Brian and Laurie got Iggy, the fur-less cat, and the ultra cool Cooper Mini. We installed videoconferencing facilities, and roof-cam, at KONTEK World Headquarters. *Sharon, our virtual employee, began to receive mail, faxes, and even express mail from telemarketers desperate to contact her. We participated in a videoconference call to the South Pole! Eric went a whole year without upgrading his laptop. Ben and Erin got engaged!*

With apologies to HARPERS we present the 2002 KONTEK INDEX:

Average temperature of 4000 lumen LCD projector lamp: 575° F
Average temperature of Kontekian homes during ice storm of 2002: 41° F
Number of Kontekians who slept at the office during the ice storm: 12
Arrival time of Team KONTEK to office: 8 am
Arrival time of Team KONTEK to James Joyce Pub to watch the World Cup Finals: 6 am
Arrival time of Mark at KONTEK group dinners: just after dessert course
Number of Triangle press news stories about KONTEK's design and installation prowess: 0
Number of KONTEK employees on the front page of the Herald-Sun drinking beer at 7am: 3 (Dan, Eric, Mark)
Number of medical procedure rooms designed by Wes this year: 13
Number of Kontekians undergoing medical procedures this year: 3
Number undergoing medical procedures in rooms designed by Wes: 0 (I KNOW he'd videoconference this!!)
Number of cases of identity theft in the US in 2002: 65,700
Number of phantom employees (other than Sharon) Gigi caught cashing bogus KONTEK payroll checks: 12
Number of genes in the human genome: 30,000
Number of connectors, cables, and hardware items ordered by Scott for the great "bin project": 30,000
Number of paging speakers installed in the Duke Human Genetics building: 138
Number of plasma screens sold by Crazy Brenda's House o' Plasma: 56
Number of company vehicles wrecked by Frank this year (so far): 2
Number of consecutive days in which Frank wrecked these vehicles: 2

Number of clients who asked to be put back on hold after Billy developed "Monty Python on hold": 17

At KONTEK we never worry about getting bored, because we can always count on our clients to bring us surprising projects. This year we worked with Progress Energy (parent of CP&L) to build "Comm Central," a state of the art "situation room" that came in handy during the December ice storm. It was so successful that we broke our long-standing policy against out-of-state projects and traveled to St. Petersburg to install a similar room for PE's Florida subsidiary (no ice storms, but lots of hurricanes). We also helped Progress Ventures automate its new energy trading floor, and worked with new client Red Hat to set up its Centennial Campus headquarters, equipped with a KONTEK-designed videoconference center and large meeting/presentation room.

Tar Heel fans will be cheered to know that KONTEK spent lots of time in Chapel Hill this year. We continued our ongoing project of upgrading the a/v systems in the Friday Center's beautiful meeting rooms, and adding new remote recording and videoconference capabilities to its master control room. We celebrated the grand opening of Hyde Hall, home to the UNC Institute for the Arts & Humanities, with its spectacular conference, meeting, and "incubator" facilities. And we began a new relationship with the UNC Hospitals, installing presentation systems in the Hedrick Building board room and at the new Children's and Women's Hospitals.

Duke's Fuqua School of Business was a hotbed of KONTEK activity this year, with the opening of the spectacular new Fox Center and its myriad classrooms, conference rooms, dean's suite, and Winter Garden, and the renovation of the a/v systems in the existing MBA classrooms and R. David Thomas Center. We believe that Fuqua represents the world's first use of pigmented concrete counter tops on classroom instructor's lecterns! As always, Duke University and Duke Medical Center were busy places for KONTEK's installation teams all year long, with major new systems going into the School of Nursing, Cardiac Cath Lab, Alban Barrus Conference Room (cool name), Radiology Research In Vivo Microscopy Lab (first full scale high definition digital TV system!), Bioinformatics & Computational Biology conference room (not one but TWO 61" plasma displays), and the Facilities Design & Planning Office. We also did our very first 3D projection system for the School of Engineering. As the year ended we were wrapping up six sophisticated conference rooms at Duke's prestigious new Center for Human Genetics, and Brian was hoping that the Center would agree to sequence the genes of his bizarre hairless cat.

KONTEK accomplished a rare a/v industry "grand slam" by adding N.C. Central University's law and business schools to our client list (along with the UNC, NC State, and Duke programs). At the end of 2002 we had finished installing new systems in NCCU Law's two largest classrooms and were immersed in planning new systems for NCCU's School of Business, to be installed in 2003. It's been a special pleasure getting to know the faculty and staff at NCCU, who are located so close to our offices in downtown Durham.

An exciting and fun addition to 2002 was our premiere offering of "A/V for Architects 101," a full day seminar taught by KONTEK and sponsored by the Triangle chapters of the AIA and the Construction Specification Institute. Held at KONTEK client Exploris' Zanzibar room, the class covered everything from room layout and projection technology to lighting design and contractual relationships with a/v consultants and integrators: a busy day, and a learning experience for us about what it's like to be in FRONT of the microphone.

KONTEK, J. Davis Architects, and Duke Corporate Education landed a prestigious Presentation Magazine "Best Presentation Room" Award for one of the top three boardroom installations in the nation. KONTEK, Pearce Brinkley Cease + Lee Architects and the Duke School of Law also received an honorable mention in the top teaching classrooms category. Systems Contractor News did a feature story on KONTEK's unique approach to business.

We were sad to say goodbye to Jeremy this year and wish him well in the residential a/v world. During this 2002 holiday season we wish to express our deepest thanks to all of YOU for your continuing support of the work that we love to do. May 2003 bring joy, peace, and prosperity to you and yours.

Frank Konhaus, Wes Newman, Dan Sanville, Eric Peters, Brian Hemler, Gigi Krapels, Mark Ray,
Scott Frey, Brenda Pratt, Billy Morris, Ben Wallace (and the virtually inexhaustible Sharon)

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