

**H A P P Y H O L I D A Y S 2 0 0 0**  
**TO ALL OF OUR CLIENTS, SUPPLIERS, REPS, AND FRIENDS**

*The closer you get to the edge, the better the view. –David Napp*

**2000** We did our 500<sup>th</sup> room installation! We  
Welcomed Kevin Cox. We started the KONTEK “Technology for Teaching” Grant Program. SCOTT and YIN are pregnant. A KONTEK SIGN FINALLY GRACES OUR BUILDING. WE ALL PRINTED TO THE LASER SIMULTANEOUSLY AND DROVE GIGI OVER THE EDGE. GUS PETERS, CARL TAVERNISE, AND KENNON COX WERE BORN. **Frank foolishly returned from his sabbatical.** We peppered the Triangle with PLASMA SCREENS. Glenn opted for 18 wheels over 4 and Sara opted for 1 small child over 11 large ones. **BRIAN AND LAURIE GOT ENGAGED!** **THE office FILLED up WITH art.** Brenda became a Grandmother! ARCHEOLOGISTS MADE A MAJOR FIND DATING FROM THE PLEISTOCENE ERA ON A DIG IN THE BOTTOM OF DAN'S TOOL KIT.

With apologies to HARPERS we present the 2000 KONTEK INDEX:

Number of days in a Hemler weekend: 4  
Number of days in a Ray workweek: 4  
Number of hours in a Newman hour: 4

Brenda's neurosurgeon's recommended work absence following major spinal surgery: 6 weeks  
Actual time Brenda spent at home: 6 days  
Number of purchase orders completely lost during pre-surgery painkiller haze: 16

KONTEK Duke fans: 4 Carolina fans: 4 Virginia ??!! fans: 1 Who Cares?: 2

Number of days Eric spent at Chicago Bears training camp: 3  
Number of days Eric spent at Crestron programming training camp: 1

CAD engines that routinely crash for Scott 1 hour prior to each major deadline: 1  
Jet engines not on fire during an RDU emergency landing on Scott's way to Crestron School: 1

Time required by God to create heaven and earth: 6 days  
Time required by Wes on hold with AT&T, GTE, Duke OIT, PictureTel, and Adtran to resolve local dialing anomalies in DCRI videoconference system: 7 days  
Time required between completion of a job and Gigi producing an invoice: 10<sup>-10</sup> seconds

Number of attendees at this year's KONTEK NITE AT THE BULLS: 252  
Number of attendees after manual recount: 249 (pending appeal)  
Percentage increase over last year: 110%  
Bull's record for KONTEK NITE in past 4 years: 0 for 4

Number of day's "KONTEK's" digital camera has been out of Steve's possession: 0  
Rate of Corley and Gretta screen saver changes on Steve's PC: 1/day

Location of Friday afternoon installation team "organizational" meetings: James Joyce Pub  
Percentage of Duke East Campus installations scheduled by Dan on Fridays: 100  
Distance from East Campus to the James Joyce: 300 yards  
KONTEK field engineers who were USAF "Airman of the Year": 2 (Mark and Kevin)

KONTEK KIDS tote board (excludes Sharon's virtual kids): 16 1/3  
Number following Secretary of State certification (Orange, Durham, Wake Counties only): 14 1/3

Number of months Frank was on sabbatical: 6  
Number of sabbatical benefit programs instituted since his return: 1  
Number of KONTEKIANs eligible for sabbatical in 2005: 5  
Number of slides Frank took in his travels: 1332  
Location of this year's holiday picture: Yosemite Valley California

2000 was the year KONTEK grew up. While there is still no risk of us going corporate, we now have 4 fulltime field engineers, a fulltime software programmer, CAD specialist, purchasing manager, office manager, service manager (applications being accepted!!), and 3 fulltime designers. All of our field engineers and designers are CTS certified by the ICIA. It's almost a well-oiled machine! The KONTEK family has grown again too. Please welcome Kevin, his wife Andrea, and their two kids Hillary and Kennon. Proving that there is no glass ceiling here, Sharon was promoted to Senior VP of Virtual Services. A virtual employee invented by Sara as the person "who makes decisions about our long distance service," Sharon now handles all telemarketers, stock brokers, advertising reps, and complaints. She has been on a revolving maternity leave for 36 months.

2000 was a year of extraordinary projects. We expanded our reach into medical projects at the Duke Cardiac Cath Lab (where Eric wrote the most complicated Crestron program ever written) and took our business school expertise to a new level at the Paul J. Rizzo Executive Education Center at UNC. Proving again that our collective blood runs both colors of blue we finished major projects at the Duke Law School and the UNC Dental School. Brian spent so much time at the NC School of Science and Math that he is attending graduation this year. Our resident expansionist Mr. Simons pushed the limits of KONTEK's famous "only in the Triangle" rule by arguing successfully that both Buie's Creek and Wake Forest were technically within the Triangle area. He also set a record by managing 51 projects for a single client, Duke Arts and Sciences, in a single summer.

With the enthusiastic support of the whole staff, we initiated an annual community grant program to donate a major audio/video system to a deserving school every year, and inaugurated the program by installing a live performance sound system at the Burton Geo World Magnet School in Durham with help from Burton parents (and Kontek clients) Bill McCraw and Chuck Catotti.

This is lucky year number 13 coming up. We continue to love what we do and constantly try to push the technical envelope. We are forever grateful that you keep those exciting projects coming and make it all possible. Everyone here at KONTEK wishes all of you a peaceful and safe holiday season and a bountiful new year. We also hope you have a lot of fun in 2001.

Frank Konhaus, Wes Newman, Dan Sanville, Eric Peters, Steve Simons, Brian Hemler,  
Gigi Krapels, Mark Ray, Scott Frey, Brenda Pratt, Kevin Cox, (and Sharon)  
K O N T E K S Y S T E M S