kontek

December 1994

Happy Holidays to all our friends!!!

ZOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOOM! Didn't we just do this? 1994 was another incredible year at **KONTEK Audio/Video.** Our business grew another 65%, added 7 new product lines, and now has nearly 350 clients. We must be doing too good a job.

We managed to do even a wider assortment of projects this year including a moot court room, a focus group room, a digital playback system for Durham Bulls Baseball, custom sports editing systems, and a wireless battery powered sound system for a basketball camp. 1994 will have to go down as our educational year with over 80% of our business being with Duke, UNC, NCSU, NCCU, and the Durham, Wake, and Orange Public School Systems.

Our biggest project of the year and a showcase installation that we are very proud of is the brand new Terry Sanford Institute of Public Policy at Duke University. We designed and equipped 7 classrooms, a resource room, a video edit suite, and the central atrium with the absolute current state-of-the-art in audio/video and presentation technology for teaching. The building is beautiful and well worth a visit. We made many new friends there who made it one of the most enjoyable and exciting projects in our history.

On the travel front, Frank is excited about his upcoming trip to Costa Rica in the spring. The picture on our card is nighttime at Tivoli Gardens in Copenhagen from his Scandinavian trip last year. Dan and Frank had their first visit to Las Vegas this year for a sound contractors convention. "Toto, I don't think we're in Kansas anymore." It was overwhelming. Dan and his wife Betsy spent a fabulous three weeks in June traveling "Down Under" in New Zealand (we must be paying him too much.) Dan and Betsy are moving into a new house this month--a great time of year to move. All of us will be headed up north to Pennsylvania to spend the holidays with family.

Despite the hectic schedule and what seems like an endless amount of work we still love what we do. We want to thank each of you for your loyal support and patronage all year long. Without you we are only a heartbeat away from a real job. We feel very lucky to have so many clients as our friends (or vice versa). As we enter our seventh year of business we want to extend our warmest wishes to you and your families for a very happy, safe, and healthy holiday season. We hope its filled with music.

M+D,
Thought you might want to see the office card. Love you.
R.

Dan

Frank Konhaus & Dan Sanville

2704 Oberlin Drive Durham, NC 27705 Telephone (919) 383-9111

audio/video consultation